



**KAPITAŁOWY
FUNDUSZ
POŻYCZKOWY**

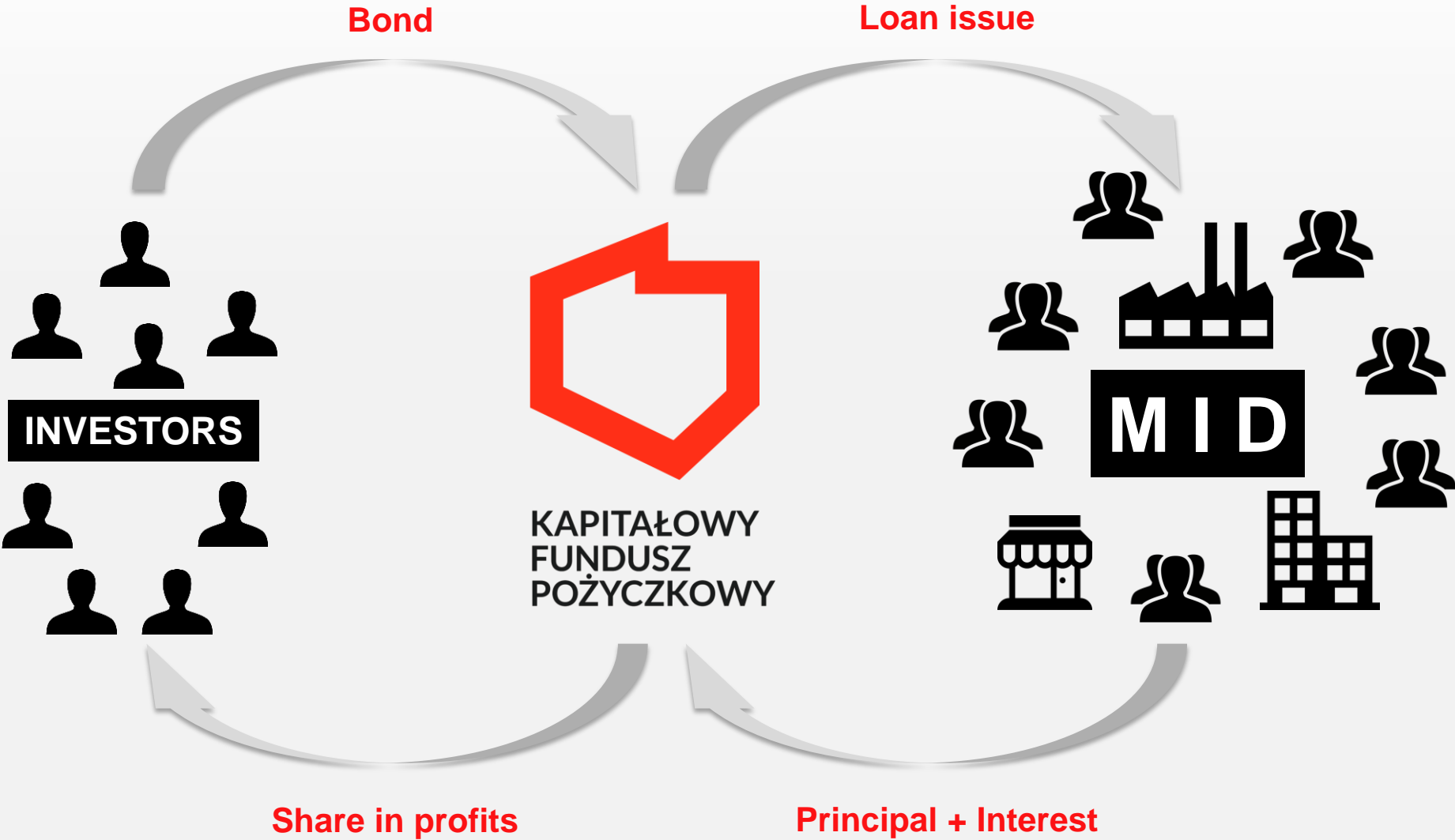
**A chance for Polish
companies and investors**

<http://www.kfp24.pl/>

Presentation plan

1. Business model
2. Product and offer
3. About us

1. Business model





- Very low operating costs
- A business model based on outsourcing
- Respect for money - we care for every 1 EUR

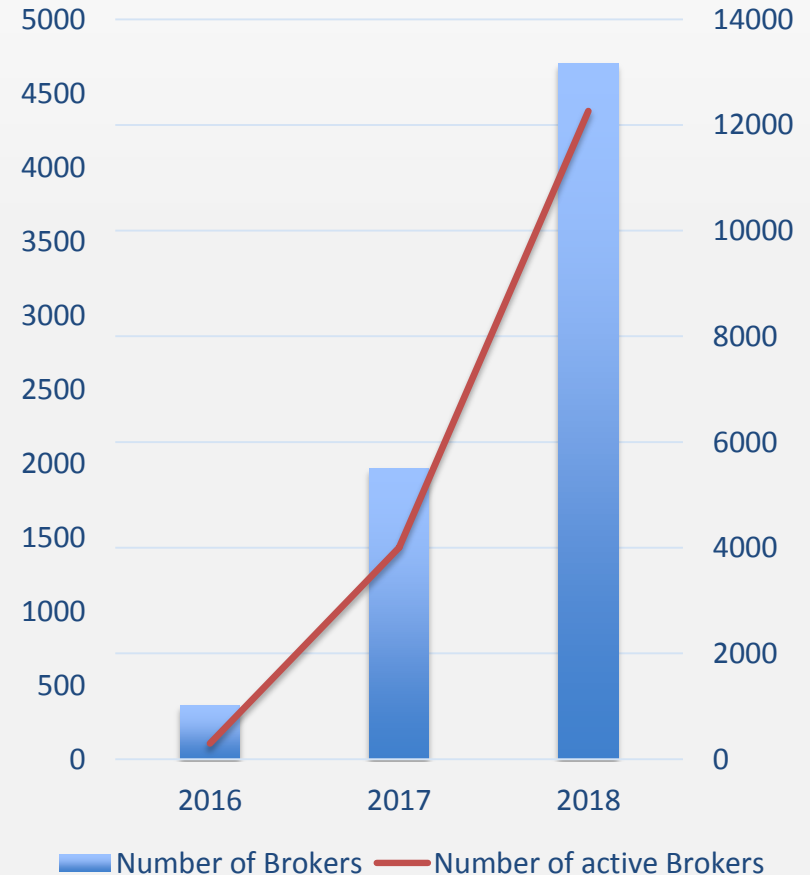
2. Product and offer



Sales channel: External network

In 2018, according to the consistent implementation of our distribution strategy, we managed to significantly increase of Brokers who can offer our product.

At the end of 2018, we have more than 13,000 registered partners, it's an increase of **240%** compared to 2017. Besides in 2018 we focused on activating our partners, which resulted in **4380** brokers who actively cooperate with us. It's an increase of **over 300%** compared to the previous year.





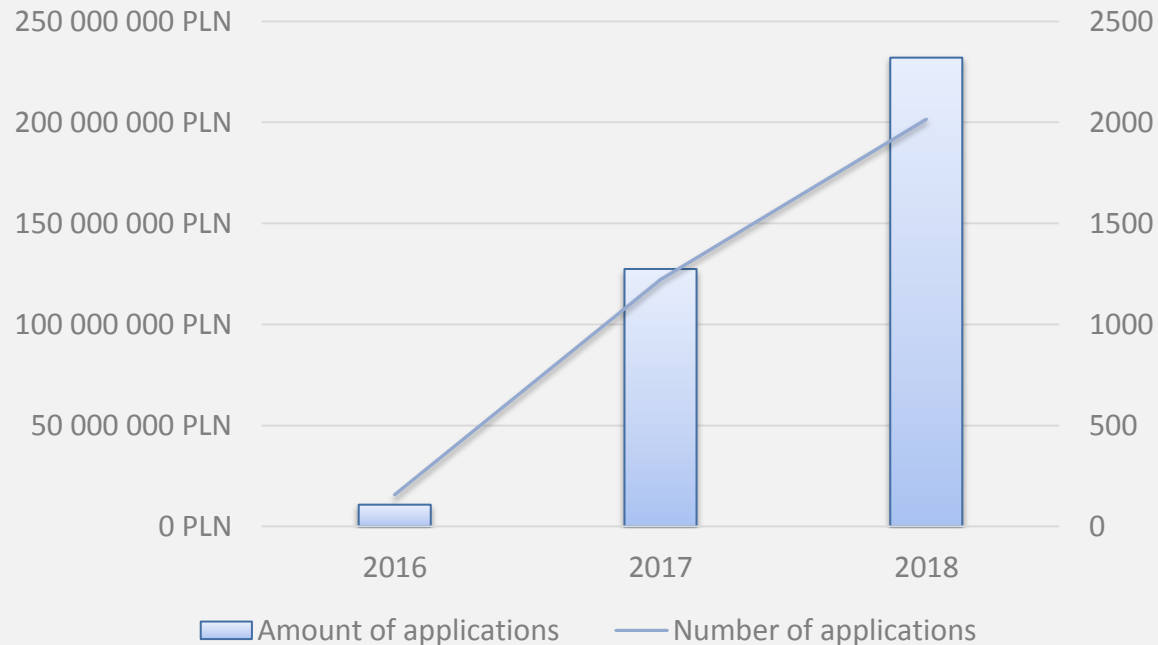
Main loan brokres





Value of loan applications

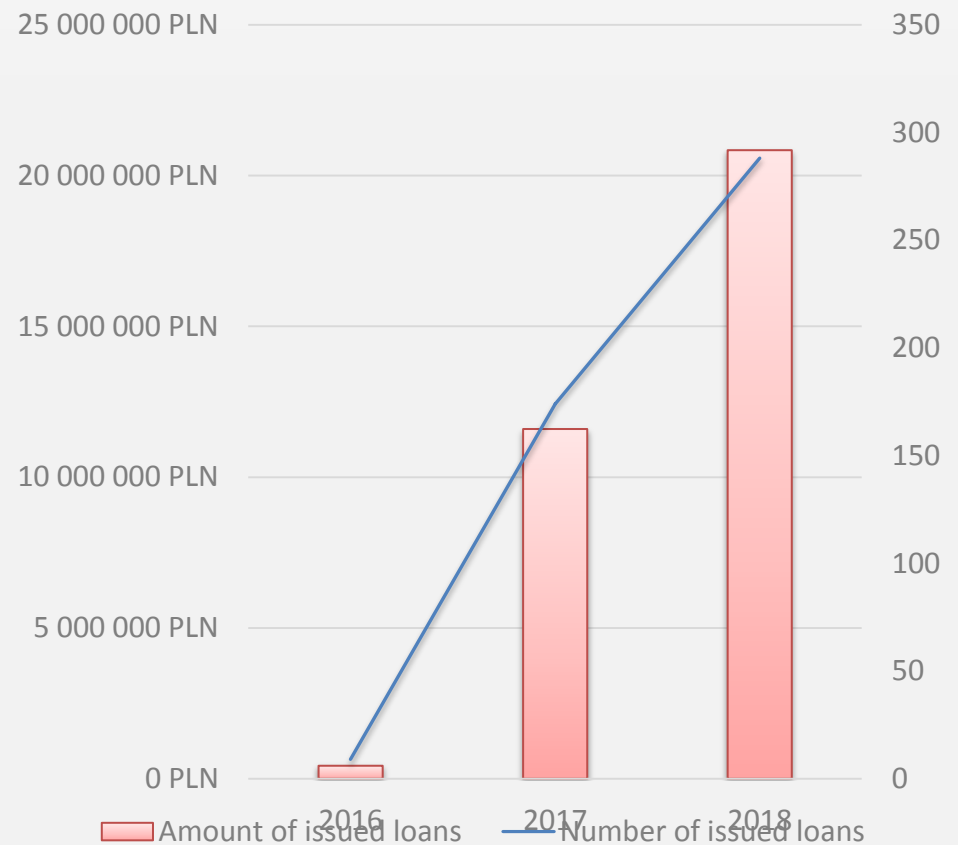
In 2018, we received 2014 loan applications for a total amount of over **PLN 231 million**. it's an increase of **over 180%** compared to 2017.





Value of issued loans

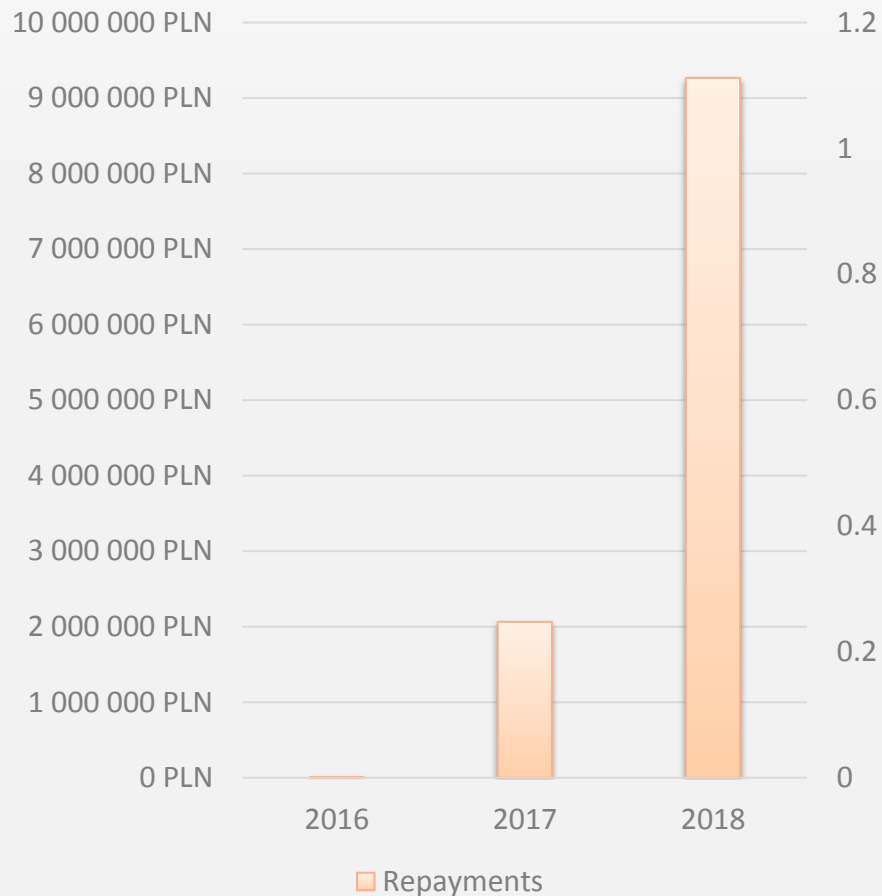
In 2018, we issued 288 loans for a total amount of almost **PLN 21 million**. it's an increase of over **180%** compared to 2017





Repayments

In 2018 though the increase of our business, we achieve a very high level of repayments due to management of loans granted by us. In 2018, we received a repayment amount of over **PLN 9.3 million**, it's **450%** increase compared to 2017.





Projections of loan portfolio statistics

>180 days past due

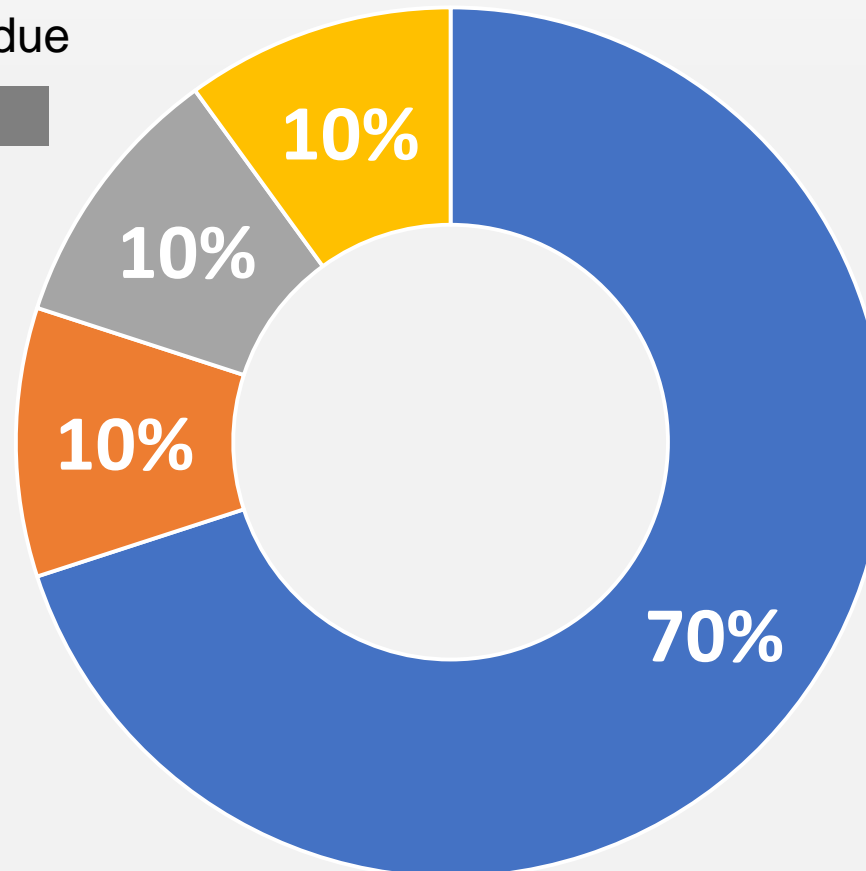
Enforcement proceedings

91-180 days past due

Additional fees

31-90 days past due

Additional fees



Current



Summary

2018 was the best year in all the most important parameters of our business. A significant increase of sales network with increase of active partners, allowed us to get increase of received applications and launched loans.

The effectiveness of our scoring model is confirmed in high level of repayment.

All presented data allow us to predict further dynamic development of our company in the coming years.

3. About us (TV / MEDIA)



News about Us

Strefa Biznesu

INSPIRUJEMY AWANGARDE BIZNESU
proseed



**NEWSERIA
BIZNES**

inwestycje.pl



RZECZPOSPOLITA

**Puls
Biznesu**

**GAZETA
FINANSOWA**



KAPITAŁOWY FUNDUSZ POŻYCZKOWY

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NIP: 181168710.